

Paper Reference 4BS1/02  
Pearson Edexcel  
International GCSE

Business  
PAPER 2: Investigating large businesses

Data Book

In the boxes below, write your name, centre number and candidate number.

Surname					
Other names					
Centre Number					
Candidate Number					

## INSTRUCTIONS

There may be spare copies of some data sheets in case you need them.

**THIS DATA BOOK *MUST* BE RETURNED WITH THE QUESTION PAPER AT THE END OF THE EXAMINATION.**

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# FORMULAE FOR INTERNATIONAL GCSE BUSINESS

## Gross profit margin:

Gross profit = revenue — cost of sales

$$\text{Gross profit margin} = \frac{\text{gross profit}}{\text{revenue}} \times 100$$

## Operating profit margin:

Operating profit = gross profit — other operating expenses

$$\text{Operating profit margin} = \frac{\text{operating profit}}{\text{revenue}} \times 100$$

## Mark up:

$$\text{Mark up} = \frac{\text{profit per item}}{\text{cost per item}} \times 100$$

## Return on capital employed (ROCE):

$$\text{ROCE} = \frac{\text{operating profit}}{\text{capital employed}} \times 100$$

## Current ratio:

$$\text{Current ratio} = \frac{\text{current assets}}{\text{current liabilities}}$$

## Acid test ratio:

$$\text{Acid test ratio} = \frac{\text{current assets} - \text{inventory}}{\text{current liabilities}}$$

## Information

**NEXT** is a well-known clothing retailer that operates in **70** countries and employs over **43,000** employees. Since **NEXT** commenced trading it has introduced many other products to its range such as home interiors, flowers and a wedding list service.

In **1999** **NEXT** launched its own online shopping platform, enabling customers to purchase its products where ever they live. It continues to improve its customer service by introducing new initiatives such as next day delivery.

**NEXT** mainly uses its own factories for production. However, it does purchase some clothes such as ladies dresses from Turkish factories.

Question 1(a)(v)

	2017 Millions	2018 Millions
Online customers	4.7	4.9

Question 4(a)

	2019 (£million)
Revenue	4 221
Operating profit	590